FY20 & FY21 Long-Term Financial Stability, Strategic Plan Update and Mid-Cycle Budget Workshop

Board of Directors May 26, 2020

Agenda



- Introduction
- 2020 Strategic Plan
- FY20 & FY21 Mid-Cycle Budget Update
- Break
- FY21 Non-Prop 218 Rates, Charges, Fees and Regulations
- Review of Collecting Water System Fixed Charges on Property Tax Bills
- Workshop Summary & Next Steps
- Board Discussion



2020 Strategic Plan



Strategic Plan



Goals

Long-Term Water Supply

Water Quality & Environmental Protection

Long-Term Infrastructure Investment

Long-Term Financial Stability

Customer & Community Services

Workforce Planning & Development

- Created in 2004
- Interim update every 2 years
- Comprehensive update every 4 to 6 years
- 2020 Plan is an interim update

Strategic Plan Overview of Updates



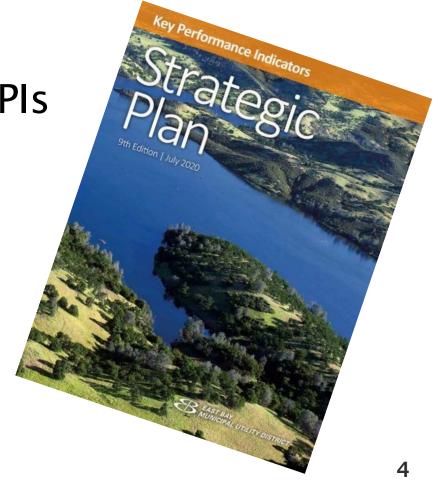
Goals still on target

Minor modifications and additions

to strategies/objectives

Updated and added new KPIs

Created a separate KPI document



Strategic Plan Presentations To Date



Strategic Plan Goal	Presentation Date
Long-Term Water Supply	February 25, 2020
Water Quality & Environmental Protection	Planning & Sustainability/Energy Committee Meetings & Today
Long-Term Infrastructure Investment	November 26, 2019 & Today
Long-Term Financial Stability	Finance & Administration Committee Meetings & Today
Customer & Community Services	January 28, 2020 & Today
Workforce Planning & Development	Leg/HR Committee Meetings

Strategic Plan Goals/Strategies - Minor Updates



Long-Term Water Supply	Water Quality and Environmental Protection	Long-Term Financial Stability
Goal: We ensure a reliable high quality water supply for the future.	Goal: We meet or surpass environmental and public health standards and protect public trust values.	Goal: We manage the District's finances to meet funding needs and maintain fair and reasonable water and wastewater rates.
S1: Preserve current water rights and entitlements and augment the District's successful water supply projects by obtaining supplemental supplies to meet customer demands.	S1: Manage the Mokelumne and East Bay watersheds to ensure a high quality water supply and protect natural resources while providing appropriate public access.	S1: Maintain a Llong-Rrange Ffinancing Pplan that sets forth the long-term funding needs of the District.
S2: Reduce potable water demand through water efficiency and conservation and build on past water savings success to help ensure a reliable water supply.	S2: Operate and maintain District facilities to surpass federal and state drinking water regulations.	S2: Implement water and wastewater rates and charges that are legal, fair, reasonable, and equitable.
S3: Reduce potable water demand through water recycling and build on past success to achieve a diversified and reliable water supply.	\$3: Operate and maintain District facilities to anticipate and meet all water discharge, air emission, and land disposal requirements to protect and enhance the environment.	S3: Ensure integrity, accountability and transparency in financial management.
S4:. Maintain a Climate Change Monitoring and Response Plan to inform the District's planning efforts for future water supply, water quality and infrastructure and support sound water and wastewater infrastructure investment decisions. Consider the impacts of climate change and take appropriate action to understand and balance mitigation and adaptation responses to those impacts through sustainable activities.	S4: Minimize impacts to the environment by reducing, recycling, reusing and reclaiming waste, and by conserving natural resources.	S4: Implement technologies that improve the efficiency and effectiveness of business processes.
	S5: Ensure protection and stewardship of San Francisco Bay.	
	S6: Operate Pardee and Camanche Reservoirs and facilities jointly as an integrated system to achieve multiple objectives including municipal water supply, stream flow regulation, environmental protection, flood control, hydropower, and releases for downstream requirements.	6

Strategic Plan Goals/Strategies - Minor Updates (Cont'd)



Customer and Community Services	Workforce Planning & Development
Goal: We build stakeholder trust and long- term relationships through service excellence, proactive communication and education.	Goal: We create an environment that attracts, retains and engages a high performing diverse and inclusive workforce in support of the District's mission and core values.
S1: Educate the Build public awareness of on the District's priorities, initiatives, systems and services.	S1: Maintain Coordinate robust workforce plans planning activities to determine future needs, identify gaps and implement actions to close the gaps.
S2: Continue to build trust by providing quality service, timely information, and resolution of customer and community inquiries.	S2: Continue to develop employees to meet <u>evolving</u> workforce demands <u>and implement actions to close gaps</u> .
S3: Build long-term partnerships in the community, regionally and nationally, in areas of shared interest and in support of the District's mission.	S3: Integrate Support District values, recognize employee contributions, and establish clear performance measures to achieve a high performance culture.
S4: Maintain an active Emergency Preparedness and business continuity Programs to plan for, minimize interruptions, and manage the District's essential functions during an emergency and allow for an efficient and effective recovery following an emergency.	S4: Enhance the District's ability to recruit a highly qualified, diverse staff that exhibits the District's values.

Strategic Plan



Goals

Long-Term Water Supply

Water Quality & Environmental Protection

Long-Term Infrastructure Investment

Long-Term Financial Stability

Customer & Community Services

Workforce Planning & Development

Water Quality and Environmental Protection



Goal

We meet or surpass environmental and public health standards and protect public trust values.



Strategy 4	Key Performance Indicator	FY21 Target	FY22 Target
Reduce, Recycle, Reuse, Reclaim	Capture biogas sufficient to produce on site energy in excess of Main Wastewater Treatment Plant electric power demandsufficient to produce on-site energy to meet electric power demands of the Main Wastewater Treatment Plant and evaluate the best uses of excess biogas	130% 100% of plant power demand	130% 100% of plant power demand

Strategic Plan



Goals

Long-Term Water Supply

Water Quality & Environmental Protection

Long-Term Infrastructure Investment

Long-Term Financial Stability

Customer & Community Services

Workforce Planning & Development

Long-Term Infrastructure Investment



Goal

We maintain and improve the District's infrastructure to ensure sustainable delivery of reliable, high quality service now and in the future, addressing economic, environmental and social concerns.



Strategy 1	Key Performance Indicator	FY21 Target	FY22 Target
<u>Master Plans</u>	Complete the Wastewater Treatment Plant Master Plan	Complete draft plan	Complete final plan



Strategy 2	Key Performance Indicator	FY21 Target	FY22 Target
Effective Management of Infrastructure Infrastructure Maintenance	Miles of pipe surveyed <u>for leaks</u>	<u>600</u> ≥800	≥_800
	% of water system valves exercised	≥_10%	≥_10%
	Infrastructure Leakage Index *(ILI)	< 2.5	< 2.5
	% of high priority meter repair orders completed in 60 days	≥_90%	≥_90%



Strategy 3	Key Performance Indicator	FY21 Target	FY22 Target
Capital Budget Priorities	Miles of distribution pipe replaced	15 ≥ 20	17.5** ≥ 20
	Design errors and omission District directed non-discretionary change orders on construction contract	< 3 % <u>≤ 5%</u>	< 3 % <u>≤ 4%</u>
	Number of concrete wastewater treatment tanks and sewer interceptor reaches digesters and concrete aerated grit tanks rehabilitated	2	2



Strategy 3	Key Performance Indicator	FY21 Target	FY22 Target
Capital Budget Priorities	Implement the Orinda Water Treatment Plant Disinfection Improvements (UV/CCB)	<u>Complete</u> <u>design</u>	Begin construction
	Cumulative annual average Nnumber of steel water tanks rehabilitated	3 2	3 2
	Cumulative annual average Nnumber of pumping plants rehabilitated	3 2	3 2

Strategic Plan



Goals

Long-Term Water Supply

Water Quality & Environmental Protection

Long-Term Infrastructure Investment

Long-Term Financial Stability

Customer and Community Services

Workforce Planning and Development

Long-Term Financial Stability



Goal

We manage the District's finances to meet funding needs and maintain fair and reasonable water and wastewater rates.



Strategy 2	Key Performance Indicator	FY21 Target	FY22 Target
Sufficient Revenue/Fair Rates & Charges Rates and Charges	Water Rrates as compared to other Bay Area agencies	At or below median	At or below median
	Wastewater treatment charge as a share of the total bill when compared to other Bay Area agencies	At or below median %	At or below median %



Strategy	/ 3	Key Performance Indicator	FY21 Target	FY22 Target
Integrity, Accountabil and Transpa	_	Capital expenditures as a percentage of capital budgeted cash flow	Between 90% and 110% of a two year rolling average	Between 90% and 110% of a two year rolling average



Strategy 4	Key Performance Indicator	FY21 Target	FY22 Target
<u>Technology</u>	Planned patch cycles met	> 90%	> 90%
	Security controls reviews	Annually	Annually
	Database security reviews	Annually	Annually
	Business recovery exercises	2 per year	2 per year
	Security awareness events	4 per year	4 per year
	Biennial IT security controls assessment biennially	Complete independent assessment audit N/A	N/A Assessment completed

Strategic Plan



Goals

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Customer and Community Services

Workforce Planning and Development

Customer and Community Services



Goal

We build stakeholder trust and long-term relationships through service excellence, proactive communication and education.



Strategy 1	Key Performance Indicator	FY21 Target	FY22 Target
Communication <u>s</u>	Unify K-12 school education schools programConsolidate District education resources	Complete	Review
	Conduct outreach campaign Conduct media/advertising campaigns	3	3
	Conduct District-wide biennial customer outreach survey Conduct customer opinion research	Complete	N/A
	Publish external digital/print publications	8	<u>8</u>
	Participate in community engagement events	100	100



Strategy 2	Key Performance Indicator	FY21 Target	FY22 Target
Customer Satisfaction	% of customers rating the District's services as "Good" or "Excellent": Field Services Contact Center New Business Water Quality Recreation	≥ 90%	≥ 90%
	% of customers rating "Overall Job" as "Good" or "Excellent" from the customer opinion survey	75% N/A	N/AEstablish baseline
	Average speed of answer to calls coming into the Contact Center	≤ 60 seconds	≤ 60 seconds
	Contact Center service level: % of calls answered within the target of ≤60 seconds	80 %	80 %
	Abandonment rate	3 %	3 %



Strategy 2	Key Performance Indicator	FY21 Target	FY22 Target
Customer Satisfaction	 Average speed of answer to calls coming into the Contact Center % of calls answered within the target of ≤60 seconds % of customers rating Call Center as "Good" or "Excellent" base on first call resolution, staff knowledge, promptness, courtesy, and overall quality Abandonment rate 	≤ 60 seconds ≥ 80% ≥ 80% ≤ 3%	≤ 60 seconds ≥ 80% ≥ 80% ≤ 3%
	Timely billing of customer statements as scheduled	≥ 99%	≥ 99%



Strategy 2	Key Performance Indicator	FY21 Target	FY22 Target
Customer Satisfaction	Notify customers in writing or via automated contact 48 hours in advance of shut-off for non-payment; and provide information on options to avoid service interruption for non-payment of bills CAP and payment plans to avoid shut-offper District Regulations – Section 15	<u>> 99%100%</u>	<u>> 99%100%</u>
	% of time customer dependent systems are available	≥ 99.9%	≥ 99.9%



Strategy 3	Key Performance Indicator	FY21 Target	FY22 Target
Partnerships and Programs	Review shut-off guidelines and customer assistance programs	Annually Complete	Annually Complete
	, 3	annual review	annual review



Strategy 4	Key Performance Indicator	FY21 Target	FY22 Target
Emergency Preparedness	Update the District's Emergency Operation Plan every <u>five</u> two years and conduct an EOT exercise annually	100% Complete update	100% N/A
	Conduct the District's Emergency Operations Team exercise annually	100% Complete annual exercise	100% Complete annual exercise
	Update all Business Continuity plans every two years and conduct an exercise for each annually	100% Complete updates	100% N/A
	Conduct Business Continuity exercises annually	100%	100%
	Review specific emergency communication plans	Annually	Annually
	<u>Update the District's Risk and</u> <u>Resilience assessment every five</u> <u>years</u>	100% Complete update	100% <u>N/A</u>

Summary of Plan Changes



Goals

Still on target

Strategies/Objectives

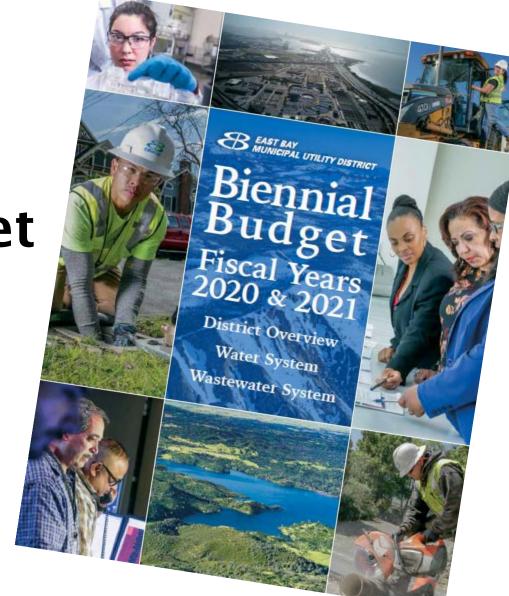
Minor changes

Key Performance Indicators

- Primary focus of update
 - Certain KPI targets were not well suited to their intentions
 - Established realistic targets to track progress
- Created a supplemental KPI publication



FY20 & FY21 Mid-Cycle Budget Update



FY21 Mid-Cycle Budget Update



- FY20 & FY21 Year-End Projections
- FY21 Staffing Changes
- Affirm FY21 Appropriations



FY20 & FY21 Budget Priorities and Accomplishments



- Increase investments in and maintenance of aging infrastructure
 - Pipeline Replacements
 - Reservoir Rehabilitation
 - Water Treatment Plants Upgrade
 - Wastewater Treatment Plant Rehabilitation
- Plan for long-term financial stability
 - Initial commercial paper pay-off

Water System FY20 Year-End Projection



FY20 Revenues and Expenses Δ to Net Revenue			
(\$Millions)	February Projection	Current Projection	
Total Operating Revenues	16.8	11.0	
Total Operating Expenses	(26.8)	(29.0)	
Δ to Net Revenue	43.6	40.0	

Revenues

- 2% decrease in residential water sales revenue for the last three months of the fiscal year
- 50% decrease in commercial/institutional water sales revenue for three months

Expenses

 Higher operations costs due to COVID-19 such as the implementation of field staff on rotation in support of the District emergency related to the pandemic

Water System FY20 Year-End Projection (Cont'd)



(\$Millions)	Amended Budget	Year-End Projection	Over/(Under) Budget
Operating Revenues:			
Water Charges	543.5	539.7	(3.8)
SCC Revenues	40.0	51.0	11.0
Other	79.7	83.6	3.9
TOTAL REVENUES	663.2	674.3	11.0
Operating Expenses:			
Operations	299.2	279.9	(19.3)
Debt Service	232.2	222.5	(9.7)
TOTAL EXPENSES	531.4	502.4	(29.0)

Uncertainties



- What reductions in demand and development will we see? What will the revenue impact be?
- What are other economic indicators showing that could foretell an increase in the level of delinquencies?
- · What if there is a resurgence of the virus?

Water System FY21 Year-End Projection



Revenues and Expenses Δ to Net Revenue		
(\$Millions)	Scenario A	
Total Operating Revenues (45.3		
Total Operating Expenses (37.2		
Δ to Net Revenue (8.1)		

Scenario A

- Adopted 6.25% rate increase effective July 1st
- 2% decrease in residential water sales revenue for twelve months
- 30% decrease in commercial/institutional water sales revenue for twelve months
- 37.5% loss of budgeted SCC revenue
- Backfill all vacant positions, normal retirements and no field staff rotation

Water System Projection (Cont'd)



Revenues and Expenses Δ to Net Revenue		
(\$Millions)	Scenario B	
Total Operating Revenues (79.4)		
Total Operating Expenses (13.1)		
Δ to Net Revenue (66.3)		

Scenario B

- Adopted 6.25% rate increase effective July 1st
- 5% decrease in residential water sales revenue for twelve months
- 50% decrease in commercial/institutional water sales revenue for twelve months
- 62.5% loss of budgeted SCC revenue
- 12th Pipeline Rebuild crew deferred until FY22
- Backfill only for operational necessity, fewer retirements and six months field staff rotation

Water System FY21 Year-End Projection



		Scenario A		Scena	ırio B
(\$Millions)	Adopted Budget	Year-End Projection	Over/ (Under) Budget	Year-End Projection	Over / (Under) Budget
Operating Revenues:					
Water Charges	582.5	559.0	(23.5)	536.4	(46.1)
SCC Revenues	40.0	25.0	(15.0)	15.0	(25.0)
Other	81.4	74.6	(6.8)	73.1	(8.3)
TOTAL REVENUES	703.9	658.6	(45.3)	624.5	(79.4)
Operating Expenses:					
Operations	315.4	282.8	(32.6)	306.9	(8.5)
Debt Service	217.7	213.1	(4.6)	213.1	(4.6)
TOTAL EXPENSES	533.1	495.9	(37.2)	520.0	(13.1)

Wastewater System FY20 Year-End Projection



FY20 Revenues and Expenses Δ to Net Revenue			
(\$Millions) February Current Projection			
Total Operating Revenues	2.7	0.8	
Total Operating Expenses	(5.6)	(5.4)	
Δ to Net Revenue	8.3	6.2	

Revenues

- 2% decrease in residential treatment revenue for three months
- 50% decrease in commercial/institutional treatment revenue for three months

• Expenses

 Unlike the Water System, the cost of the staff rotation did not shift capital related work to operating as only staff normally charged to operating were placed on the rotation

Wastewater System FY20 Year-End Projection (Cont'd)



(\$Millions)	Amended Budget	Year-End Projection	Over/ (Under) Budget
Operating Revenues:			
Treatment Charges & Permits	79.3	77.8	(1.5)
Resource Recovery	10.0	12.0	2.0
Capacity Charges (WCF)	4.0	5.2	1.2
Other	46.9	46.0	(0.9)
TOTAL REVENUES	140.2	141.0	0.8
Operating Expenses:			
Operations	75.1	69.9	(5.2)
Debt Service	35.2	35.0	(0.2)
TOTAL EXPENSES	110.3	104.9	(5.4)

Wastewater System FY21 Year-End Projection



Revenues and Expenses Δ to Net Revenue		
(\$Millions)	Scenario A	
Total Operating Revenues (8.5		
Total Operating Expenses (5.7		
Δ to Net Revenue (2.8		

Scenario A

- Adopted 4.0% rate increase effective July 1st
- 2% decrease in residential treatment revenue for twelve months
- 30% decrease in commercial/institutional treatment revenue for twelve months
- 37.5% loss of budgeted WCF revenue
- Backfill all positions, normal retirements and no staff rotation

Wastewater System FY21 Year-End Projection (Cont'd)



Revenues and Expenses Δ to Net Revenue		
(\$Millions)	Scenario B	
Total Operating Revenues (13.7)		
Total Operating Expenses (5.0)		
Δ to Net Revenue	(8.7)	

Scenario B

- Adopted 4.0% rate increase effective July 1st
- 5% decrease in residential treatment revenue for twelve months
- 50% decrease in commercial/institutional treatment revenue for twelve months
- 3.5% decrease in Wet Weather revenue
- 62.5% loss of budgeted WCF revenue
- Backfill only for operational necessity, fewer retirements and six month staff rotation

Wastewater System FY21 Year-End Projection (Cont'd)



		Scenario A		Scenario B	
(\$Millions)	Adopted Budget	Year-End Projection	Over/ (Under) Budget	Year-End Projection	Over / (Under) Budget
Operating Revenues:					
Treatment Charges & Permits	82.5	78.3	(4.2)	75.1	(7.4)
Resource Recovery	10.0	10.0	0.0	10.0	0.0
Capacity Charges (WCF)	4.0	2.5	(1.5)	1.5	(2.5)
Other	47.9	45.1	(2.8)	44.1	(3.8)
TOTAL REVENUES	144.4	135.9	(8.5)	130.7	(13.7)
Operating Expenses:					
Operations	78.6	73.1	(5.5)	73.8	(4.8)
Debt Service	29.8	29.6	(0.2)	29.6	(0.2)
TOTAL EXPENSES	108.4	102.7	(5.7)	103.4	(5.0)

Reasons to Affirm FY21 Budget and Rate Increases



- · Through long-term financial stability efforts the District has:
 - Focused on future annual rate increases of ≤ 5%
 - Supported the needed to invest in aging systems
 - Recovered from dramatically decreased water use from the last recession and droughts
 - Addressed years of deferred maintenance
- Capital investment supports our economy
 - \$1 spent in water/wastewater sector creates a multiplier of \$6.35 in economic output (US Conference of Mayors)
 - \$1 revenue in water/wastewater sector increases revenue in industry by \$2.62 (US Department of Commerce Bureau of Economic Analysis)
 - 15-18 jobs are created for each \$1 million of water capital spending (US Bureau of Economic Analysis)

Support for Those in Need



- Unemployment has increased from <4% to between 12% and 20%
- Average rate increase for FY21 is \$3.73/month for water and \$0.87/month for wastewater treatment
- If most customers can pay the increase, allowing for the continued investment in the system, the multipliers in the local and national economy, and the support for good local jobs, then the remaining question is what about those who have been impacted by COVID-19? What do we have for them?
 - Payment plans
 - Waiver of late fees upon request
 - CAP program
 - No shutoffs

Formulating a Plan for FY21



- Positive FY20 budget performance would allow us to proceed with FY21 budget through a range of likely scenarios if rate is implemented as adopted on July 1.
 - Scenario A without adoption of a new budget
 - Scenario B would trigger adaptive management actions
- A delayed implementation to October 1 can also be accommodated.
 - Bills with full rate increase would go out on December 1.

Not Proceeding with Adopted Rate Increase Requires



- · Deep cuts in capital (~35%-40%) would likely include:
 - Distribution and large diameter pipeline replacements which increases breaks and leaks
 - Water treatment plant upgrades to address taste and odor issues
 - Various pumping plant upgrades to improve system reliability
 - Various reservoir rehab projects to improve water quality
- Need to revise budget and hold a public hearing on the rate change
- FY22 & FY23 rate increases on the order of 10% in each year to address structural deficit

FY09 - FY11 Recession Budgetary Actions



- · Deferred/suspended capital projects
- Delayed filling positions
- Deferred maintenance
- Reduced discretionary spending including staff training and travel
- Deferred vehicle and technology replacements

Rate Considerations



- Delaying the adopted rate increase to October 1 can be accommodated within MUD Act Section 14401 provisions.
- No additional Prop 218 process is needed to accommodate a delay or decrease in the currently adopted rate increase.
- Decreasing the currently adopted rate requires action under the MUD Act:
 - File a new GM Rates Report and set a new public hearing date
 - Publish notice in newspapers two weeks prior
 - Hold public hearing on July 28 at earliest
 - Earliest date to approve rates and adopt reduced budget is July 28
 - Interim spending appropriation will be required before July 1

FY21 Approved Staffing Changes



- No additional staffing changes recommended
- Delete 2.0 LT FTEs authorized in FY21 budget

Project/Program	Job Classification	FTE	System
Completion of school lead sampling	(LT) Water System Inspector I/II	(1.0)	Water
Workload efficiencies	(LT) Administrative Clerk, Conf.	(1.0)	Water

Board Consideration on June 9, 2020 &



Affirm FY21 Budget Appropriations

(\$Millions)	Water System	Wastewater System
Operating	\$315.4	\$78.6
Debt Service	\$217.7	\$29.8
Capital	<u>\$352.3</u>	<u>\$41.8</u>
Total	\$885.4	\$150.2



Break



FY21 Proposed Non-Prop 218 Rates, Charges, Fees & Regulations

Proposed Updates to Rates, Charges & Fees (Non-Prop 218)



Ensuring reasonable fees based on cost recovery

- Water Account Establishment (Schedule B)
- Charges for Special Services(Schedule C)
- Installation Charges: Meter, Fire Service, Hydrant, and Water Main Extension Charges (Schedules D, E, F, & G)
- Public Records Act Fee Schedule
- Real Property Use Application Fees
- Recreation Use Fees for 2020 and 2021
- Wastewater PSL Fees (Schedule D)
- Wastewater Capacity Fee (Schedule G)

Schedule B – Account Establishment Charge



Action	Current Charge	Proposed FY21 Charge
Via Phone	\$57	\$60
Via Phone – Customer Assistance Program	\$28	\$30
Via On-Line	\$41	\$44
Water Service Agreement (Landlord): One-time charge	\$59	\$62

Schedule C – Charges for Special Services



Action	Current Charge	Proposed FY21 Charge
Meter Testing (by meter size)	from \$65 to \$291	from \$68 to \$304
Trip Charge	\$49	\$50
Service Interrupt	\$49	\$50
Meter S-Lock	\$62	\$64
Flow Restrictor (by meter size)	from \$122 to \$262	from \$127 to \$273
Backflow Violation	\$506	\$527

Schedule C – Charges for Special Services: Liens



Action*	Current Charge	Proposed FY21 Charge
Lien Filing Fee (CC/AL)	\$117/\$141	\$135/\$159
Lien Removal Fee (CC/AL) 1 st lien removed Subsequent liens removed	\$94/\$103 \$42/\$51	\$138/\$142 \$55/\$59
Property Tax Transfer CC County AL County	\$21 + \$3 parcel \$21 + 1.7%	\$30 \$42

^{*}Partial list of changes is shown - the complete list is available in Schedule C

Schedules D, E, F and G – Updated Installation Charges



2018 Comprehensive Update

- Resulted in significant fee increases to many installation charges
- Board approved implementing increases gradually over three years (FY19, FY20, and FY21)
 - Minimizes impacts on recent development
- Resulting installation fees are comparable to fees charged by neighboring water utilities

Schedule D – Standard Meter Install Paved



Standard Meter Install	Current	Phase-In Year 3 Proposed FY21	% Increase
1" Lateral	\$8,140	\$9,100	12%
1-1/2" and 2" Lateral	\$12,247	\$14,611	19%
3" and 4" Lateral	\$31,534	\$32,514	6%

Standard installations greater than 4" are charged on an actual cost basis

Schedule E – Private Fire Service Meter Installation Charges



Private Fire Service Install	Current	Phase-In Year 3 Proposed FY21	% Increase
4" Fire Service	\$25,242	\$27,934	11%
6" Fire Service	\$26,506	\$28,739	8%
8" Fire Service	\$29,344	\$28,739	-2%

Standard installations greater than 8" are charged on an actual cost basis

Schedule F - Public Fire Hydrant Installation Charges



Fire Hydrant Installation	Current	Phase-In Year 3 Proposed FY21	% Increase
District Installed	\$24,030	\$28,551	19%
Applicant Installed (District materials)	\$3,918	\$3,849	-2%

Schedule G – Main Extension Charges – District Installed (up to 1,000')



Material	Size	Surface	Current Charge per Foot	Phase-In Year 3 Proposed FY21 Charge per Foot	% Increase
	2-Inch	Dirt	\$203	\$243	20%
	Copper	Paved	\$314	\$375	19%
Steel	6- & 8-inch	Dirt	\$315	\$376	19%
Steel	0- & 6-IIICII	Paved	\$421	\$499	19%
	12-inch	Dirt	\$416	\$509	22%
		Paved	\$523	\$634	21%

Public Records Act Fee Schedule



Labor Cost	Current Charge	Proposed FY21 Charge
Duplication time for existing records	\$0.59/min	\$0.61/min
Duplication time for records that do not currently exist	\$1.11/min	\$1.16/min
Duplicating CDs and DVDs	\$0.59/min	\$0.61/min

Real Property Use Application Fees



Fees to cover the cost of reviewing/approving use of District property. Four categories of use applications:

- Title Transfers Outright purchase of District's property. Transfers ownership with all the rights to buyer.
- Easements Conveys rights for permanent use of District property. Could include either above or below ground rights or both. New Long Term Easement proposed FY20.
- Leases and Licenses Transfers the right to occupy and use District property for specified time; term could range from 1 to 25 years.
- Permits (entry, encroachment, temporary construction, land use) – Provide permission for temporary access to District property; term rarely exceeds one year.

Real Property Use Application Fees (Cont'd)



Use Type	Current Charge	Proposed FY21 Charge
Fee Title - Property for Sale	\$2,200	\$2,300
Fee Title - Unsolicited	\$13,000	\$13,700
Easement - Utility Type	\$2,200	\$2,300
Easement - Other	\$6,100	\$6,400
Quitclaim - Pipe Abandonment	\$1,100	\$1,200
Quitclaim - Other	\$2,500	\$2,600
Revocable License	\$1,800	\$1,900
Telecomm Lease	\$3,800	\$4,000
Other Lease	\$2,200	\$2,300

Real Property Use Application Fees (Cont'd)



Use Type	Current Charge	Proposed FY21 Charge
Temporary Construction Easement/Encroachment Permit Open Land (no facilities) With Facilities	\$660 \$2,400	\$700 \$2,500
Property Entry Permits Limited Land Use Permit	\$330 \$120	\$350 \$130
Information Only Process and Review of Proposals	\$140/hr \$140/hr	\$150/hr \$150/hr
Survey Cost if needed for review	\$150/hr	\$160/hr
Long Term Encroachment Permit	\$22,000	\$23,200

Recreation Use Fees for 2020



Fee	Current Charge	Proposed CY20 Charge	Proposed CY21 Charge
Camanche - Lakeside Premium Campsites Nightly (Off-season)	\$19.50	\$24.50	\$24.50
Camanche - Lakeside Premium Campsites Nightly Second Car Parking	\$15.50	\$16.00	\$17.00

 Also removed extraneous wording on parking fee for the Lafayette Recreation Area

Wastewater Schedule D - Other Fees



- Add new PSL fees for FY21 for new services
 - Specific Appointment time \$280
 - Home Owners Association Oversight (HOA)
 \$300 to administer HOA PSL
 - Compliance Agreement \$190 for costs to manage and track property owners who require additional time to comply with the PSL ordinance

Update to Water Service Regulations



Regulation Section	Summary of Proposed Changes
6 - Public Fire Hydrants	Clarifies the purpose and function of public fire hydrants and their use
7 - Service Through Public Fire Hydrants	Changes to protect the health and safety of customers as well as protect the integrity of the water distribution system
17 - Change in Use And/Or Size of Service	Requires customers to file a water service application for increased water use to determine if a larger meter and an SCC payment is required
30 - Nonpotable Water Service	Clarifies responsibilities for retrofit work for existing customers. If agreed upon retrofit work is not completed, authorizes District remedies including flow restrictors and legal action
31 - Water Efficiency	Updates for new code requirements



Capacity Fees

Proposed Water and Wastewater Capacity Charges Changes



Water System Capacity Charge (SCC)

- District currently completing new SCC Study
 - Update methodology and process for SCC applicants
 - Results and recommendation to be presented in FY21
- Hold current SCC rates until new study is completed

Wastewater Capacity Fee (WCF)

- Adjust charges for ENR Construction Cost Index
- SFR WCF increase 2.2% from \$2,750 to \$2,810

Tiny Homes



- The District's SCC does not currently have a "Tiny Home" category but does offer:
 - Micro Unit Pilot Program for projects supporting the homeless
 - · Staff recommends extending micro-unit pilot through 2022
 - Temporary arrangement to allow water service to "Tiny Homes" in Castro Valley supporting the homeless
- SCC for Accessory Dwelling Units
 - No SCC where the existing meter can accommodate total water demand
 - Proportionate SCC payment is only required if total water demand exceeds existing water meter

Accessory Dwelling Unit (ADU) Process Begins with Local Jurisdictions



Publication Date: February 18, 2020





ACCESSORY DWELLING UNIT ORDINANCE SUMMARY

Effective January 1, 2020

Processing + Land Use Development Standards

Ministerial land use approval for ADUs will be issued within 60-days of receiving a complete building permit application.

	JADU ¹	ving a complete building permit applica	SINGLE - FAMILY ADU		MULTIFAI	MILY ADU		
ADU Type	Conversion JADU ² [interior conversion of some portion of a single-family dwelling]	Conversion ADU ² [interior conversion of existing habitable or non-habitable area within a single-family dwelling, or conversion of a legally built detached accessory structure or accessory building]	Detached ADUs [new construction]	Attached ADU [addition/new construction]	Conversion ADU [interior conversion of existing non-habitable area of multifamily building]	Detached ADUs [new construction]		
Zoning	Environmental Safety- Residential (ES-R		Allowed on all lots zoned for residential use except in the following districts/circumstances: nufacturing (M), Mixed Manufacturing (MM), Mixed Use-Light Industrial (MU-LI), Unclassified (U), and on a lot with frontage on a roadway with less than 26 feet in pavement width in the Hillside Over					
Number of Accessory Units	1		1		At least one and no more than 25% of the existing unit count in multifamily building. ³	2		
Maximum Size (Square Feet)	500	850 for studio and 1 bedroom 1,000 for 2+ bedrooms	1,200	No more than 50% of the floor area of an existing or proposed primary dwelling unit	850 for studio and 1 bedroom 1,000 for 2+ bedrooms	1,200		
Maximum Height (Feet)	N/A	N/A	1	16	N/A	16		
Side Setbacks (Feet)	N/A	N/A	4		N/A	4		
Rear Setbacks (Feet)	N/A	N/A	4		N/A	4		
Entrance(s)	Exterior entrance required.		Exterior entrance required.			Independent entrance required. ⁴		
Kitchen	Efficiency kitchen required.5		Full kitchen required. ⁶					
Parking Requirements	N/A	No parking required for ADUs. Repl	No parking required for ADUs. Replacement parking for existing dwelling unit(s) not required when a garage, carport, or covered parking structure is physically replaced by an accessory dwelling			placed by an accessory dwelling unit.		
Deed Restrictions	The owner of the property must record a deed restriction to include the requirements listed in Government Sections 65852.2 and 658582.22.	The owner of the property	The owner of the property must record a deed restriction with Alameda County that restricts the sale of the ADU from the existing dwelling unit(s) and prohibits Short Term Rentals.			orohibits Short Term Rentals.		
Owner Occupancy	Required for either single-family dwelling or JADU.		Not required fo	or ADUs permitted between January 1, 2	020 and January 1, 2025.			
Natural Gas Prohibition	Does not Apply	May Apply ⁷	Applies	Does not Apply	Does not Apply	Applies		
Short Term Rentals			Pr	ohibited				
Impact Fees	None		ADUs Equal to or Greater than 750 SF-	ADUs Less than 750 SF- None Impact fees collected must be proportio	nal to square footage of existing dwelling unit(i).		
Utility Fees and Connections	No connection fee or capacity charge and JADU and utility unless in conjunctio		Connection fee or	capacity charge "proportionate to the bo	urden" of the ADU and may require new or sep	arate utility connections.		

¹ A Junior ADU (JADU) is a small dwelling unit created from some portion of a single family dwelling. These units can have their own bathroom facilities or share with the single family dwelling.

² Conversions do not allow modifications to building footprint/ dimensions of legally built structures or buildings, except where sufficient egress and ingress requires modifications — in which case, an expansion of up to 150 square feet is allowed for IADUs and legally built accessory buildings and structures.

³ When calculating, round down to the nearest integer.

⁶ Exterior entrance not required, but independent entrance (e.g. off hallway, stairwell or other common space) is required.

⁵ An efficiency kitchen includes 1) a sink; 2) a cooking facility with appliances; and 3) food preparation counter and storage cabinets.

⁶A full kitchen requires habitable space used for preparation of food that contains at least a sink, a refrigerator of no less than 10 cubic feet, and either a cooktop and an oven, or a range.

Tonversions of detached Accessory Buildings or Accessory Structures that involve Demolition are subject to the Natural Gas Prohibition.

N/A = not applicable

N/A = not applic SF = square feet

EBMUD Reviews ADU Permits to Determine SCC and Metering



- No SCC is assessed and no metering changes are required for conversion ADUs that meet the requirements of Government Code section 65852.2(e)(1)(A)
 - Local jurisdictions ministerially approve conversion ADUs that meet the requirements of section 65852.2(e)(1)(A)
- Additional SCC/connection/metering charges may be required for ADUs that are not described in Government Code section 65852.2(e)(1)(A), including detached or attached ADUs and new construction
- ADU applicants must have an approved building permit issued by the local jurisdiction stating the project qualifies as an ADU with project details



Review of Water Service Installation Charges

Updated Installation Charges in 2018 Schedules D, E, F and G

Last comprehensive cost analysis was 2003, limited increases to fees since 2003, with no increases since 2014:

- · 2.8% effective per year increase from FY04 to FY18
- No increase in recent years (FY16, FY17, FY18) as we focused financial efforts on drought recovery
- · FY19 analyzed each component of installation costs:
 - Labor
 - Equipment and materials
 - Paving
 - Overhead

Updated Installation Charges in 2018 Schedules D, E, F and G

FY19 Comprehensive Update

- Resulted in significant fee increases to many installation charges
- Recommend implementing increases gradually over next three years
 - Minimized impacts on recent development
- Resulting installation fees are comparable to fees charged by neighboring water utilities

Schedule D – Standard Meter Install Paved



Standard Meter Install	Then Current (FY15)	FY19	FY20	FY21 Proposed
1" Lateral	\$6,193	\$7,100	\$8,140	\$9,100
1-1/2" Lateral	\$6,379	\$9,650	\$12,247	\$14,611
2" Lateral	\$7,301	\$9,650	\$12,247	\$14,611
3" Lateral	\$23,892	\$28,748	\$31,514	\$33,514
4" Lateral	\$25,885	\$28,748	\$31,514	\$33,514

Standard installations greater than 4" are charged on an actual cost basis

2018 Comparison of 1-½" and 4" Service Installation with Other Agencies

Agency	1-1/2" Standard Service Installation	4" Standard Service Installation
SFPUC	\$13,620	\$38,940
ACWD	\$13,000	\$41,300
CCWD	\$13,273	\$35,000
EBMUD	\$14,349*	\$34,474**

^{*}Three-year phase in. FY19 rate will be \$9,650.

^{**}Three-year phase in. FY19 rate will be \$28,748.

Standard Meter Install 1" Lateral – Description of Work



Installation fees ensure the District recovers its full costs:

- Requires 1 day of work for 4 + field staff total 37 labor hours
- Follows best management practices and regulations for environmental protection, saw cutting, and traffic control
- Includes travel time to and from work site
- Includes administrative and supervisory time to coordinate work with applicant and manage field staff
- Includes temporary and final paving to District and local specifications by District forces

Category	Costs (2018)
Labor including benefits and overhead	\$5,665
Equipment	\$643
Materials	\$920
Paving	\$1,872
Total	\$9,100



Review of Collecting Water System Fixed Charges on Property Tax Bills

Overview – Water System Fixed Charges on Property Tax Bill



	Authority	Requirements	Issues
Collect Water Charges on Tax Bill	Health and Safety Code	Health & Safety Code - 2/3 Board approval Prop 218 MUD Act	Common for wastewater utilities (Sanitation Code) – rare for water utilities
		Contract law principles	

- Lends itself better to fixed charges rather than variable
- H&SC imposes various requirements and dictates allowable costs
- The District would need to address issue of property owner vs. customer
 of record and revamping CIS and overhauling existing District billing
 procedures; property owner would need to be named as account holders
 in addition to tenant account holders
- New Cost of Service Study needed to justify costs collected against property owners

Reasons to Consider Collecting Fixed Charges on the Property Tax Bill

- Would lower EBMUD bi-monthly water bill
- Property owners share in cost of water service that benefits their property
- Possibly result is up to 100% variable EBMUD water charges on the bill (not including other charges on the EBMUD bill)

SFR Water Use	% of EBMUD Water Charges Fixed
4 CCF/mo	62%
6 CCF/mo	52%
10 CCF/mo	37%
24 CCF/mo	16%

Concerns with Collection Fixed Charges on the Property Tax Bill



- Moving EBMUD fixed charges would still leave a large fixed charge on the bi-monthly bill for many customers
 - Many EBMUD customers are billed fixed charges for EBMUD wastewater treatment and city sewer collection
- Disassociates customer from full EBMUD water charges
- Does not benefit low income customers who are property owners
- Imposes numerous additional legal requirements
- Receipt of revenue would be twice a year

Billing Challenges with Collection on the Property Tax Bill



- Further increases complexity and administrative burden of rate process
 - Parcel data and water account records would need to be paired for a 100% sure match which is extremely difficult – this has been challenging for Wet Weather billing. Unlike WW, where the parcel being billed not the account, for Water it is only active accounts we would want to charge.
- Requires a revamp of the District's Customer Information System and an overhaul of the District's billing processes
- Adds another EBMUD fee to property tax bill; increases tax bill by a minimum of \$350 per year

Sample Property Tax Bill - Lafayette



 A new fixed charge of \$350 would be the third largest charge out of 20 after the 1%

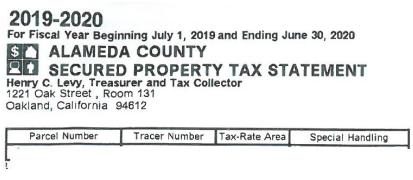
Asterisk (*) next to special tax or assessment below indicates SENIOR exemption may be available. Call number next to asterisk below for further information.

PARCEL NUMBER	BILL NUMBER	TRA	ISSU	E DATE	TYPE	CORTAC	DEFAULT#
	DY (925) 608-545 GE (925) 229-711 IB * (844) 332-054 7 IJ (925) 313-202 I8 (888) 508-815 C JF * (800) 441-828 JL (866) 807-686	N / 100 / 144 / 155 / 199 / 133 / 177 / 100 / 144	09/10 AMOUNT 4.74 10.00 598.00 604.00 59.50 12.00 301.00 78.94 5.44	ADD: CITY C BART BART EAST ACALA ACALA LAFAY COMM OTHER	PTION UNTYWIDE TAX	S & ASSESSMENTS ENALTY OST	ENTS AMOUNT 10,266.00 61.59 75.97 47.22 96.50 121.14 213.54 184.78 226.88 30.80 162.20 11,486.62 1,673.62 0.00 0.00 0.00
TOTAL SPECIAL TA	AXES & ASSESSMENT	rs	1,673.62	TOTA	L AMOUNT DUE	~	13,160.24

Sample Property Tax Bill - Berkeley

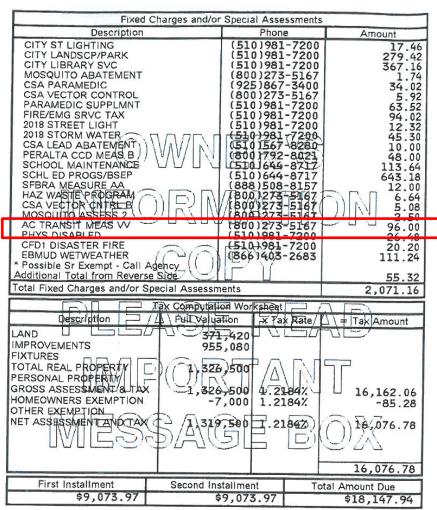


- A new fixed charge of \$350 would be the fifth largest charge out of 29 after the 1%
- Total EBMUD charges would be ~\$460 or second largest



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Tax-Rate Breakdown				
Taxing Agency	Tax Rate	Tax Amount		
COUNTYWIDE TAX VOTER APPROVED DEBT SERVICE :	1.0000%	13,195.00		
COUNTY GO BOND	.0108%	142.50		
CITY OF BERKELEY	. 0435%	573.98		
SCHOOL UNIFIED	.1204%	1,588.68		
SCHOOL COMM COLL	. 0257%	339.11		
BAY AREA RAPID TRANSIT	.0120%	158.34		
EAST BAY REGIONAL PARK	.0060%	79.17		
TOTAL	1.2184%	16,076.78		

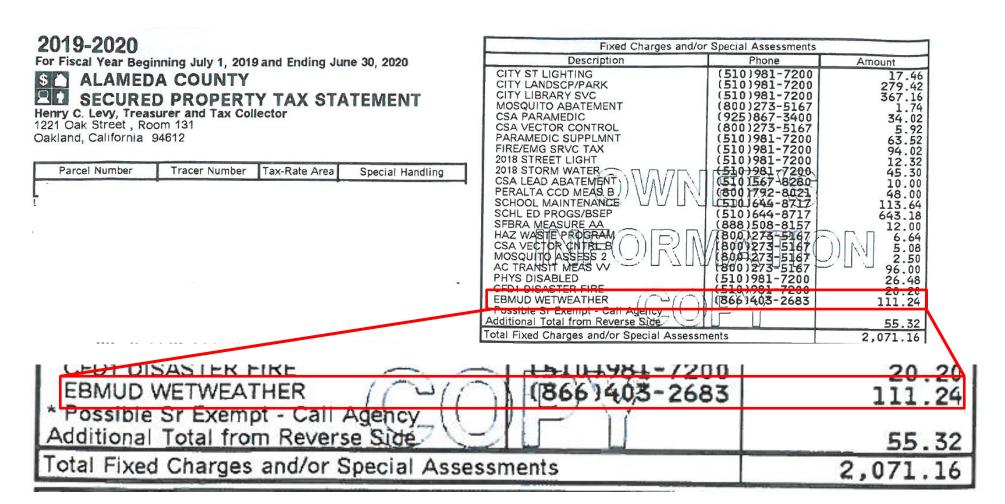


Sample Property Tax Bill - Berkeley



(Cont'd)

- A new fixed charge of \$350 would be the fifth largest charge out of 29 after the 1%
- Total EBMUD charges would be ~\$460 or second largest



Sample Property Tax Bill - Piedmont



A new fixed charge of \$350 would be the sixth largest charge out of 23 after the 1% following just behind the Wet Weather Charge; total EBMUD charges would be ~\$750 or fourth largest



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Tax-Rate B	reakdown	
Taxing Agency	Tax Rate	Tax Amount
COUNTYWIDE TAX VOTER APPROVED DEBT SERVICE .	1.0000%	9,262.40
COUNTY GO BOND	.0108%	100,02
SCHOOL UNIFIED	.1692%	1,567.20
SCHOOL COMM COLL	.0257%	238.04
BAY AREA RAPID TRANSIT	.0120%	111.15
EAST BAY REGIONAL PARK	.0060%	55.57
TOTAL	1.2237%	11,334.38

Description	Phone	Amount
CITY SEWER SERVICE CITY WATER USE TAX MOSQUITO ABATEMENT CSA PARAMEDIC CSA VECTOR CONTROL PARAMEDIC SUPPLMNT SCHOOL MEASURE A PERALTA CCD MEAS B SFBRA MEASURE AA HAZ WASTE PROGRAM CSA VECTOR CNTRL B MOSQUITO ASSESS 2 AC TRANSIT MEAS W	(800)676-7516 (800)676-7516 (800)273-5167 (925)867-3400 (800)273-5167 (800)676-7516 (800)676-7516 (800)792-8021 (888)508-8157 (800)273-5167 (800)273-5167	917.00 12.00 1.74 34.02 5.92 18.46 2,709.00 48.00 12.00 6.64 5.08 2.50
EBMUD WETWEATHER	(866)403-2683	397.20
EAST BAY TRAIL LLD EBRP PARK SAFETY/M MUN SERVICES TAX	(888)512-0316 (888)512-0316 (800)676-7516	5.44 12.00 793.00
Possible Sr Exempt - Call Agency otal Fixed Charges and/or Special A	Accacemente	5,076.00

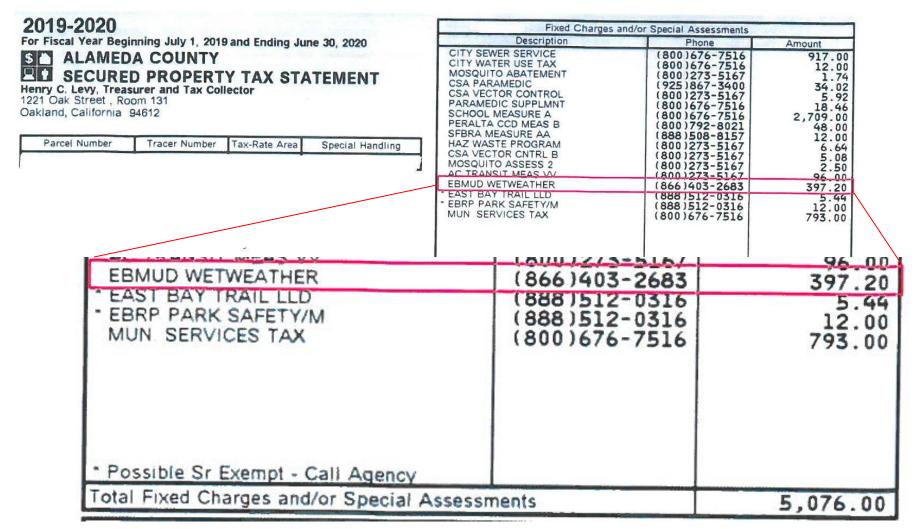
	ax Computation Wor	ksheet	11704
Description	Full Valuation	x Tax Rate	= Tax Amount
LAND IMPROVEMENTS FIXTURES	279,972 653,268		
TOTAL REAL PROPERTY PERSONAL PROPERTY	933,240		
GROSS ASSESSMENT & TAX HOMEOWNERS EXEMPTION OTHER EXEMPTION	933,240 -7,000	1.2237% 1.2237%	11,420.03 -85.65
NET ASSESSMENT AND TAX	926,240	1.2237%	11,334.38
			11,334.38
First Installment	Second Installmen	nt T	otal Amount Due
\$8,205.19	\$8,205	.19	\$16,410,38

Sample Property Tax Bill - Piedmont



(Cont'd)

A new fixed charge of \$350 would be the sixth largest charge out of 23 after the 1% following just behind the Wet Weather Charge; total EBMUD charges would be ~\$750 or fourth largest



EBMUD Water Bill Often Has Other Fixed Charges



For many customers, the bi-monthly bill will still be mostly fixed even after moving the EBMUD fixed water charges to the property tax bill

SFR Water Use	EBMUD Wastewater Treatment SFR Fixed	Oakland City Collection Charge Fixed	% of Fixed Charges Currently	% of Fixed Charges with Fixed on Property Tax
4 CCF/mo	\$14.53/mo	\$41.37/mo	79%	71%
10 CCF/mo	\$14.53/mo	\$41.37/mo	59%	50%

Impact of Removing Fixed Charges from EBMUD Bill for Water Only Customers



For water only EBMUD customers, moving the fixed water charges to the property tax bill reduces the monthly water bill

Danville Average Water Use	EBMUD Monthly SFR Bill*	EBMUD Monthly Fixed	EBMUD Monthly Volume*	% Bill reduction if Fixed is moved to Property Tax Bill
9 CCF/mo (winter)	\$72.54/mo	\$26.23/mo	\$46.31/mo	36%
25 CCF/mo (summer)	\$189.50/mo	\$26.23/mo	\$163.27/mo	14%

^{*}includes elevation surcharge band 1

Collecting on Property Tax Bill Imposes New Legal Requirements



Existing Approach - Collection of all charges on bi-monthly bill

- Proposition 218
 - Imposes numerous substantive and procedural requirements, including Proposition 218 notice and hearing
 - Prohibits cross-subsidies where one group of individuals (e.g., owners) subsidize the costs generated by another group (e.g., tenants)
 - Requires cost of service justification for charges billed to property owners versus tenants
- MUD Act/Contract Law
 - Impose limitations on collecting charges of tenants against property owners

Collecting on Property Tax Bill Imposes New Legal Requirements (Cont'd)



New Approach - Collect some fixed charges on property tax bill

- All Prop 218 and MUD Act requirements
- Health & Safety Code section 5471
 - Contained within "Sanitation" Division of H≻ uncertain application to water charges
 - Typically used for collection of sewer charges
 - Imposes additional layer of substantive and procedural requirements, including identifying properties subject to the charge, filing report with Secretary and counties
 - Requires annual notice and public hearing process
 - Requires 2/3 Board approval each year to collect on tax rolls
 - Limits the use of revenues to the purposes listed in the statute (cannot be used for new laterals)

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Property Tax Bill Collection Procedural Challenges



- A rate increase could be passed by the Board after a Prop 218 process by a 4 to 3 vote. The subsequent approval to place the charge on the property tax bill requires a two-thirds vote (at least 5-2) annually per the Health & Safety Code.
- If a successful vote (5-2) could not be obtained, the District would not be able to collect its fixed charges on the tax bill. A new 218 process to notice collection on the regular bimonthly bill would need to be completed which would be complicated by the issue of tenants who would now be billed a charge the District has established to be allocable to property owners.
- Lastly, charges must be submitted to the counties in August which provides little margin between the Prop 218 process, the required Health & Safety Code hearing, and the county deadlines.

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Agencies That Collect Water Charges on the Property Tax Bill



Agency	Charge on Property Tax Purpose	Considerations
Marin Municipal	Fire Protection and Infrastructure Renewal	Infrastructure Renewal charge is facing legal challenge
Lake Arrowhead	Supplemental Water Supply	Not for ongoing operating costs
South Coast Water District	Infrastructure Costs and Peak Demand Costs	Monthly meter charges on tax bill and prior year peak demand informs demand charges
Monterey Peninsula Water Management	Water Supply Charge	On tax bill because CPUC disallowed collection on CALAM water bill

Alternatives to Collecting Water Fixed Charges on Property Tax Bill



- If goal is to increase affordability of bi-monthly bill
 - Remove fixed city sewer charges from EBMUD bill
 - Encourage Oakland and Emeryville to move to volume based charges
 - Implement CAP for city collection charges

Workshop Summary



- Strategic Plan and KPIs updated
- FY20 net budget performance projected to be above budget although to a lesser extent
- Projected impact is greater on the FY21 budget including significantly below-budget revenues
- Staff will provide the Board ongoing updates on financial and budgetary impacts
- Recommend no change to FY21 appropriations and staffing linked to FY21 adopted rates
- Recommend changes to FY21 non-Prop 218 rates and no change to FY21 SCC rates
- Development of FY22 & FY23 budget to begin in the fall

Next Steps



Milestone	Date	
Public hearing on rates & charges	June 9, 2020	
Board consider adoption & budget affirmation	June 9, 2020	
Water & Wastewater rates take effect	July 1, 2020	
WCF rates take effect	July 1, 2020	
SCC rates - no change	July 1, 2020	

Board Discussion

